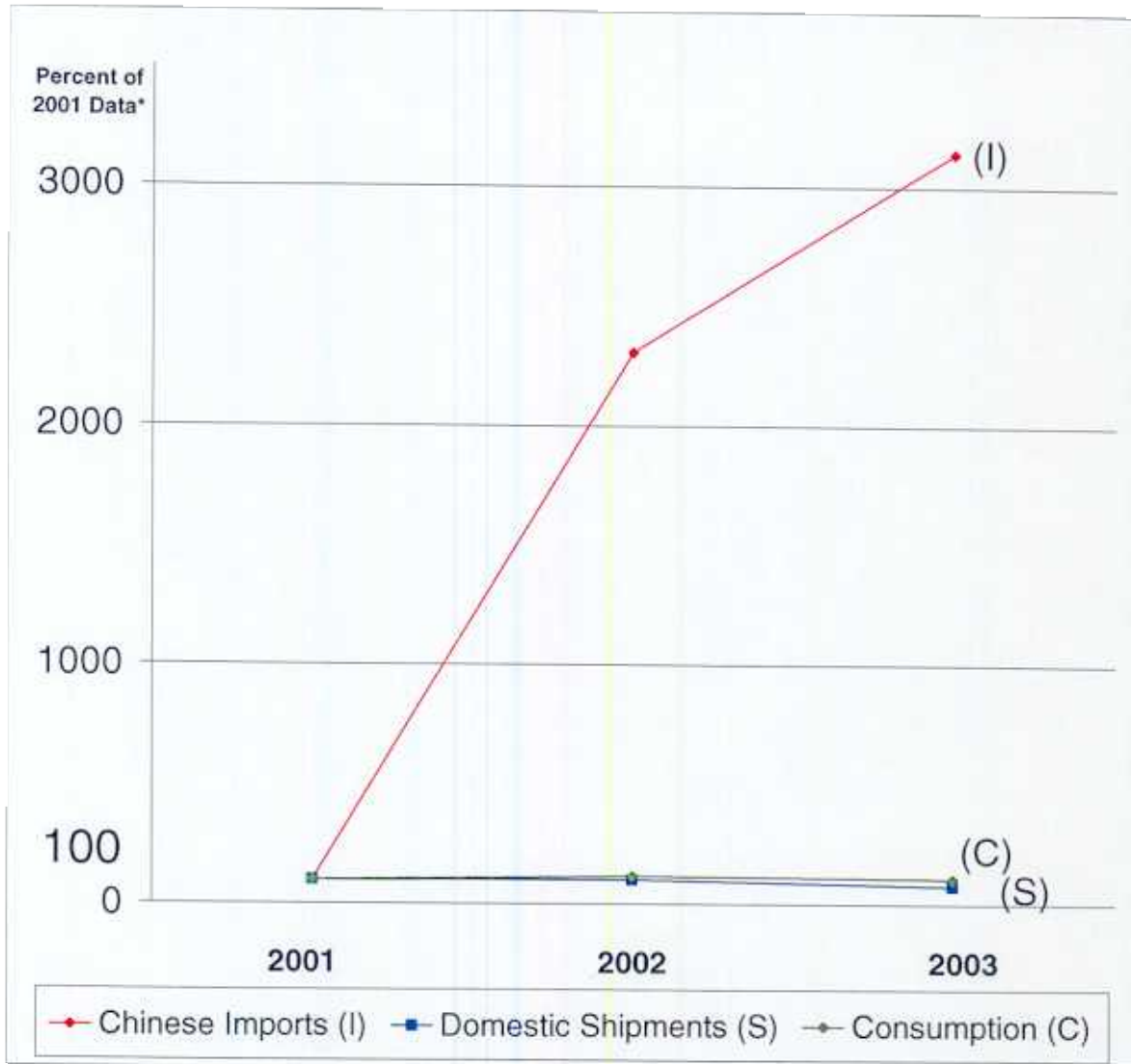


Public Data

Chart 1

CTVs: Index Trend in Subject Imports vs. U.S. Producers Domestic Shipments and Consumption
2001-2003



* 2001 data equals 100 percent and forms the base year for change.

Source: Prehearing Staff Report

CHART 2***FORM OF INJURY DEPENDS ON RESPONSE TO IMPORT "SHOCK"***

U.S. Company Strategy	Typical Industry	Competition Response	Evidence in Injury Database in POI	Longer Term Impact
Fight response	Steel -- heavy manufacturing	<ul style="list-style-type: none"> -Reduce price sufficient to keep market share -Maintain production, capacity utilization, employment 	Initial declines in prices, profits, <u>value indicators</u>	Deepening financial losses; inability to invest; cede market share; shutdown of production & employment
		-Abandon impacted product lines to maintain profits		
Flight response	TVs - light manufacturing	<ul style="list-style-type: none"> -Reduce production, market share, capacity utilization, employment -Retreat into more value added products, jettison production and workers to cut costs; -Slows attrition of profits; maintain unit values 	Initial declines in production, employment, <u>quantity indicators</u>	Prices and profits decline as imports invade all niches; total shutdown of production and employment

Source: *Petitioner Testimony*

Doc. 744048/Version 1--4/14/04--2:45 pm